

## MEMBERSHIP BENEFITS & TERMS

### Club Concept & Discounts

- **No Membership Fee**
- Wine shipments will include special bottlings, single vineyard designations and selections from our Cuvée and Estate wines.
- Receive **three annual shipments** of three, six or twelve bottles each per year. Vina Robles ships during the cooler months only, usually early April, late September and early December, in order to avoid heat damage to your wine.

<u>Membership Level</u>	<u>Bottles/Shipment</u>	<u>Approximate Cost per Shipment</u>	
<b>Connoisseur</b>	3 bottles	\$105 - \$120	20% discount applied
<b>Sommelier</b>	6 bottles	\$195 - \$220	20% discount applied
<b>Cellar Master</b>	12 bottles	\$360 - \$400	25% discount applied

- Please note that each shipment is calculated on the basis of the actual cost of content, packaging material and freight.
- Each wine selection or additional order is charged to your credit card prior to each shipment.
- For out of state residents, please ask our staff or check our website [www.vinarobles.com](http://www.vinarobles.com) for a current list of States we are allowed to ship to.
- Membership cancellation is required in writing via fax, e-mail, or US mail at least one month prior to the next scheduled shipment.
- **Discounts**
  - 20% on bottle orders
  - 25% on case orders
  - 30% on reorders for the first 30 days following each shipment
  - 20% on all Tasting Room merchandise
  - Special discount on event admission

### Other Benefits

- Complimentary Cuvée Tastings at our Tasting Room for you and your guests.
- Advance offers for limited releases.
- Invitations to special club member events and winemaker dinners.
- Four Newsletters per year with technical notes, recipes and educational wine information.

